**Post Graduate Govt. College for Girls, Sector-42, Chandigarh**

**Teaching Plan (Even Semester) Session (2019-2020)**

**Class:** B.A.2nd Sem.  **Name of the Teacher:** Indu

**Subject:** PPI **Period:** 5th

**Paper:** Life insurance **Room No:** 206

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| **S. No** | **Dates** | **Topics to be Covered** |
| Week 1 | 09-01-2020 to 11-01-2020 | Meaning, nature and uses of life insurance, life insurance as a protection and investment |
| Week 2 | 13-01-2020 to 18-01-2020 | Procedure for effecting a life insurance policy, proposal form and application form |
| Week 3 | 20-01-2020 to 25-01-2020 | Policy construction and delivery. Settlement claims. |
| Week 4 | 27-01-2020 to 01-02-2020 | Essential elements and distinguishing features of a life insurance contract. |
| Week 5 | 03-02-2020 to 08-02-2020 | Principles of life insurance contract: utmost good faith, insurable interest, proximate cause. |
| Week 6 | 10-02-2020 to 15-02-2020 | Warranties, assignment and nomination, return of premium, unilateral and alleatory nature of contract. |
| Week 7 | 17-02-2020 to 22-02-2020 | Life insurance annuity contract. |
| Week 8 | 24-02-2020 to 29-02-2020 | Policy provisions: grace period, lapse revival, paid up policies |
| Week 9 | 02-03-2020 to 05-03-2020 | Surrender value, suicide clause, caveat emptor, loan to policyholders |
| Mid Semester Exams (06-03-2020 to 13-03-2020) | | |
| Week 11 | 14-03-2020, 16-03-2020 to 21-03-2020 | Life insurance risk: selection of risk, purpose of selection, factors affecting risk. |
| Week 12 | 24-03-2020 to 28-03-2020 | Classes of life insurance risk, methods of calculating economic risk |
| Week 13 | 30-03-2020 to 04-04-2020 | Measurement of risk: construction of mortality table, calculation of premium |
| Week 14 | 07-04-2020 to 11-04-2020 | Life insurance policies: types of policies and their applicability. |
| Week 15 | 15-04-2020 to 18-04-2020 | Life policies issued by LIC |
| Week 16 | 20-04-2020 to 24-04-2020 | Individual life insurance vs. group life insurance |
| Week 17 | 27-04-2020 to 02-05-2020 | Life insurance business: life insurance players in India. progress of life insurance business in India. |
| Week 18 | 04-05-2020 | revision |

**Post Graduate Govt. College for Girls, Sector-42, Chandigarh**

**Teaching Plan (Even Semester) Session (2019-2020)**

**Class:** B.A. 4th Sem.  **Name of the Teacher:** Indu

**Subject:** PPI  **Period:** 8th

**Paper:** General Insurance II **Room No:**206

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| **S. No** | **Dates** | **Topics to be Covered** |
| Week 1 | 09-01-2020 to 11-01-2020 | Liability insurance: meaning, scope, nature and importance. Types of liability insurance |
| Week 2 | 13-01-2020 to 18-01-2020 | Liability risk: basis of legal liability, specific and all risk insurance |
| Week 3 | 20-01-2020 to 25-01-2020 | Professional liability insurance. |
| Week 4 | 27-01-2020 to 01-02-2020 | Property insurance: Motor insurance-meaning, types, procedure and claims |
| Week 5 | 03-02-2020 to 08-02-2020 | Dwelling property insurance, aviation insurance. |
| Week 6 | 10-02-2020 to 15-02-2020 | Business interruption insurance |
| Week 7 | 17-02-2020 to 22-02-2020 | Crop and cattle insurance |
| Week 8 | 24-02-2020 to 29-02-2020 | Burglary insurance, baggage insurance, money-in-transit insurance |
| Week 9 | 02-03-2020 to 05-03-2020 | Fidelity guarantee insurance, social insurance |
| Mid Semester Exams (06-03-2020 to 13-03-2020) | | |
| Week 11 | 14-03-2020, 16-03-2020 to 21-03-2020 | Health insurance |
| Week 12 | 24-03-2020 to 28-03-2020 | Insurance problems of institutions |
| Week 13 | 30-03-2020 to 04-04-2020 | ECGC: introduction, risk assumed and policies issued by ECGC. |
| Week 14 | 07-04-2020 to 11-04-2020 | General insurance contract: procedure for getting non-life policies, document s required |
| Week 15 | 15-04-2020 to 18-04-2020 | Construction of policy, alteration, termination |
| Week 16 | 20-04-2020 to 24-04-2020 | Claim settlement, functions of adjustor |
| Week 17 | 27-04-2020 to 02-05-2020 | Growth and weaknesses in general insurance sector |
| Week 18 | 04-05-2020 | Revision |

**Post Graduate Govt. College for Girls, Sector-42, Chandigarh**

**Teaching Plan (Even Semester) Session (2019-2020)**

**Class:** B.A. 6th Sem  **Name of the Teacher:** Indu

**Subject:** PPI **Period:** 4th

**Paper:** Insurance Business **Room No:** 206

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| **S. No** | **Dates** | **Topics to be Covered** |
| Week 1 | 09-01-2020 to 11-01-2020 | Insurance underwriting: meaning, need and objectives,. |
| Week 2 | 13-01-2020 to 18-01-2020 | Underwriting process, requisites of a good underwriting |
| Week 3 | 20-01-2020 to 25-01-2020 | Underwriting in life insurance and non-life insurance, underwriting practices in India. |
| Week 4 | 27-01-2020 to 01-02-2020 | Insurance pricing: meaning, objectives, types. |
| Week 5 | 03-02-2020 to 08-02-2020 | Principles of rating, rating in life insurance |
| Week 6 | 10-02-2020 to 15-02-2020 | Treatment of sub-standard risks, |
| Week 7 | 17-02-2020 to 22-02-2020 | Rate making in general insurance, rate making entities. |
| Week 8 | 24-02-2020 to 29-02-2020 | Reinsurance: meaning, features, advantages and disadvantages, methods and functions of reinsurance. |
| Week 9 | 02-03-2020 to 05-03-2020 | Product design and development: introduction and classification of new product. |
| Mid Semester Exams (06-03-2020 to 13-03-2020) | | |
| Week 11 | 14-03-2020, 16-03-2020 to 21-03-2020 | Product development process, emerging scenario of product design in insurance. |
| Week 12 | 24-03-2020 to 28-03-2020 | Insurance marketing: concept, factors for successful marketing, |
| Week 13 | 30-03-2020 to 04-04-2020 | Functions and methods of insurance marketing. Distribution channels |
| Week 14 | 07-04-2020 to 11-04-2020 | Marketing strategies of insurance. Bancassurance |
| Week 15 | 15-04-2020 to 18-04-2020 | Rules of agency: role and functions of agent |
| Week 16 | 20-04-2020 to 24-04-2020 | Essential qualities of an ideal insurance agent. Legal position of an insurance agent. |
| Week 17 | 27-04-2020 to 02-05-2020 | Rules to canvass business from perspective customers. After sale services to policyholders |
| Week 18 | 04-05-2020 | Revision |